## BEFORE THE TENNESSEE REGULATORY AUTHORITY NASHVILLE, TENNESSEE

**December 29, 2005** 

| IN RE: Complaint of Telepak Networks, Inc. to | ) |
|---|---|
| Enforce Its Interconnection Agreement with    | ) |
| BellSouth Telecommunications, Inc.            | ) |

Docket No.: 05-80342

#### **COMPLAINT**

Telepak Networks, Inc. ("Telepak Networks") files this Complaint against BellSouth Telecommunications, Inc. ("BellSouth") to enforce the volume and term discount provisions contained in the multi-state interconnection agreement between BellSouth and Telepak Networks. The Mississippi Public Service Commission has already heard this dispute and interpreted the agreement in favor of Telepak Networks. The Commission's interpretation was subsequently affirmed by the United States District Court for the Southern District of Mississippi. Copies of both decisions are attached as Exhibits B & C.

#### **PARTIES**

- 1. Telepak Networks is a Mississippi corporation authorized to offer telecommunications services in Tennessee as a competing, local exchange provider. See TRA docket 00-00930. Telepak Networks' address is Main Street, Meadville, Mississippi 39653.
- 2. BellSouth is a Georgia corporation authorized to do business in Tennessee as an incumbent local exchange provider. BellSouth's address is 675 West Peachtree Street, Suite 4300, Atlanta, Georgia 30375.
- 3. The persons authorized to received notices, pleadings and other communications regarding this Complaint are:

1209448 v1 101678-002 12/29/2005

- 1 -

Charles L. McBride, Jr.

Brunini, Grantham, Grower & Hewes, PLC

1400 Trustmark Building

P.O. Drawer 119 Jackson, MS 39205 PH: (601) 948-3101 Henry Walker

Boult Cummings Conners Berry, PLC

1600 Division Street, Ste. 700

P.O. Box 340025 Nashville, TN 37203 PH: (615) 252-2363

#### **JURISDICTION**

4. The Tennessee Regulatory Authority has jurisdiction over the claims asserted in this Complaint under Section 252 of the federal Telecommunications Act of 1996 (the "Act"), 47 U.S.C. §252, T.C.A. §§65-4-104, 105, 117, and §65-5-205, and Section 10 of the "General Terms and Conditions" of the parties' interconnection agreement.

#### **FACTS**

5. Telepak Networks and BellSouth are parties to an interconnection agreement (hereinafter the "Agreement") which was negotiated by the parties pursuant to Section 251(b) of the Act, 47 U.S.C. §251(b), and approved by the Authority on April 29, 2004 (TRA Docket 04-00067). The Agreement provides, inter alia, for Telepak Networks to resell certain services offered by BellSouth. Pursuant to Attachment 1 of the Agreement, Telepak Networks may purchase services for resale from BellSouth in Tennessee at a wholesale discount of 16% off BellSouth's tariffed rates.

1209448 v1 101678-002 12/29/2005

- 2 -

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The Act vests in the state commissions the power to enforce the interconnection agreements they approve. *Iowa Utilities Board v FCC*, 120 F.3d 753 (8<sup>th</sup> Cir 1997)

<sup>&</sup>lt;sup>2</sup> Section 10 states, in part, that "if any dispute arises as to the interpretation of any provision of this Agreement or as to the proper implementation of this Agreement, the aggreeved Party shall petition the Commission for a resolution of the dispute"

- 6. The Agreement also provides additional discounts to Telepak Networks under a Volume and Term Agreement ("V&T Agreement"). A copy of the V&T Agreement is attached to this Complaint as Exhibit A. The V&T Agreement applies to certain resold services beginning January 1, 2002, and remains in effect today.
- 7. Generally, the size of the additional discount ("V&T Discount") that BellSouth must provide to Telepak Networks pursuant to the V&T Agreement is determined by the table attached to the V&T Agreement. For each year that the V&T Agreement has been in effect, Telepak Networks committed to the annual revenue target shown in Tier 3 (the third column of dollar figures on the table) and is therefore entitled to a V&T Discount of 10.5% in addition to the 16% wholesale discount.
- 8. Against this backdrop, a dispute has arisen between Telepak Networks and BellSouth regarding how the V&T Discount should be calculated.
- 9. The V&T Agreement states that the V&T Discount should be calculated "based on the tariff rates" of the resold services. Section 3.0 of the V&T Agreement, entitled "DISCOUNT LEVELS," describes how the V&T Discount is calculated. Section 3.1 states in pertinent part (emphasis added):

BellSouth shall apply a discount that is a percentage reduction of the total recurring charges within the total billed revenue associated with the Eligible Services <u>based on tariff rates</u>.

The parties' first interconnection agreement, dated March 16, 2001, was approved by the Authority on July 10, 2001. TRA Docket 01-00374 That agreement was subsequently amended on several occasions. One such amendment incorporated a Volume and Term Agreement and was approved by the Authority on September 24, 2002 TRA Docket 02-00823 The parties' current interconnection agreement expressly incorporates that same Volume and Term Agreement. See Sections 31.1 and 32.1 of the General Terms and Conditions, Sections 11.1-11.21 of Attachment 1, and Exhibit C to Attachment 1.

Similarly, Section 3.3 states (emphasis added):

Discounts under this Agreement will be limited to an annual maximum total billed revenue associated with the V&T Eligible Services based on tariff rates as specified in Appendix II.

In other words, if the tariff rate for a service is \$100.00, the TRA has calculated that BellSouth saves \$16.00 in costs when the service is sold at wholesale. Therefore, the wholesale rate would be \$84.00. According to the terms of the V&T contract, Telepak is also entitled to a V&T discount "based on the tariff rates." Therefore, if the applicable V&T discount is 10.5%, Telepak would be entitled to a V&T discount of 10.5% of the tariff rate or \$10.50. When both discounts are properly applied, Telepak would be entitled to a discount of \$16.00 plus \$10.50 ie., a total reduction of \$26.50 from the tariff rate.

- 10. BellSouth does not dispute that Telepak Networks is entitled to the V&T Discount in addition to the 16% wholesale discount. BellSouth contends, however, that the V&T Discount should be applied, not to the tariffed rates, but to the wholesale rate. Using the example described in paragraph 9, BellSouth contends that the V&T Discount should be 10.5% of the \$84.00 wholesale rate rather then 10.5% of the \$100.00 tariff rate. Under BellSouth's methodology, the total reduction would be \$24.82 rather than \$26.50. This methodology is inconsistent with the terms of the V&T Agreement and significantly lowers the dollar value of the V&T Discount.
- 11. Because of BellSouth's incorrect method of calculating the V&T Discount, BellSouth has overcharged Telepak Networks for services provided in Tennessee pursuant to the V&T Agreement since January 1, 2002. BellSouth continues to overcharge Telepak Networks today.
- 12. Since the Agreement is a multi-state contract, the same dispute over the proper calculation of the V&T Discount has also arisen in other states in the BellSouth region. On

1209448 v1 101678-002 12/29/2005 January 8, 2003, Telepak Networks filed a Petition for Arbitration of an Interconnection Dispute

Under an Existing Interconnection Agreement with BellSouth Telecommunications, Inc., Docket

No. 03-AD-0021, with the Mississippi Public Service Commission ("MPSC") to resolve this

contract dispute.

- The MPSC entered a Final Order in favor of Telepak Networks on January 7, 2004. The MPSC found the provisions of the V&T Agreement to be unambiguous and consistent with the interpretation of Telepak Networks. The MPSC ordered BellSouth to refund Telepak the overpaid amounts plus interest. A copy of the MPSC's Final Order is attached to this Complaint as Exhibit B.
- 14. BellSouth appealed the MPSC's Order to the United States District Court for the Southern District of Mississippi. On July 12, 2005, the Court issued its Memorandum, Opinion and Order affirming, in its entirety, the MPSC Order. A copy of the Court's opinion is attached to this Complaint as Exhibit C.
- 15. There are no material facts in dispute in this matter. As the Mississippi Commission found, and the District Court affirmed, the V&T Agreement is clear on its face and should be interpreted within the four corners of the contract. The contract states that the V&T Discount should be calculated "based on tariff rates."
- 16. From January 1, 2002, through November 28, 2005, BellSouth has overcharged Telepak Networks not less than \$37,510.75, plus applicable interest of \$6,009.88, based on a 10% statutory interest rate, for a total of not less than \$43,520.03.

1209448 v1 101678-002 12/29/2005

<sup>&</sup>lt;sup>4</sup> This amount will continue to increase as this Complaint is processed

#### **REQUESTED RELIEF**

17. BellSouth should be ordered to calculate the V&T Discount in accordance with the Agreement and refund all overcharges it has collected from Telepak Networks since January 1, 2002, including applicable interest, together with such other legal and equitable relief as the Authority may deem appropriate.

18. Telepak Networks is entitled as a matter of law to a judgment on the pleadings. Having litigated — both before the Mississippi Commission and the District Court — and lost the issue of the proper calculation of the V&T Discount, BellSouth is precluded from litigating the same issue again in Tennessee.

19. In the alternative, Telepak Networks asked the Authority to consider <u>de novo</u> the issue of whether the V&T Discount should be calculated based on BellSouth's tariff rates and grant judgment in favor of Telepak Networks.

Respectfully submitted,

BOULT, CUMMINGS, CONNERS & BERRY, PLC

Bv:

Henry Walker

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P.O. Box 340025

Nashville, Tennessee 37203

(615) 252-2363

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P.O. Drawer 119

Jackson, MS 39205

(601) 948-3101

Attorneys for Telepak Networks, Inc.

#### **CERTIFICATE OF SERVICE**

I hereby certify that a copy of the foregoing is being forwarded via U.S. mail, to:

Guy Hicks

BellSouth Telecommunications, Inc.

333 Commerce Street

Nashville, TN 37201

on this the 29<sup>th</sup> day of December 2005.

Henry Walker

1209448 v1 101678-002 12/29/2005



# AMENDMENT TO THE INTERCONNECTION AGREEMENT BETWEEN TELEPAK NETWORKS, INC. AND BELLSOUTH TELECOMMUNICATIONS, INC. DATED MARCH 16, 2001

This Amendment to Interconnection Agreement ("Amendment") is entered into by and between BellSouth Telecommunications, Inc., a Georgia corporation ("BellSouth"), and Telepak Networks, Inc., a Mississippi corporation ("Telepak Networks"). BellSouth and Telepak Networks may be individually referred to herein as "Party" and collectively as "Parties".

WHEREAS, BellSouth and Telepak Networks executed an Interconnection Agreement dated March 16, 2001, and amended on July 9, 2001, July 31, 2001, October 10, 2001, November 5, 2001, and May 3, 2002 (the "Interconnection Agreement"); and

WHEREAS, the Parties desire to amend the Interconnection Agreement as set forth herein;

NOW, THEREFORE, for and in consideration of the promises herein contained, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Parties agree to amend the Interconnection Agreement as follows:

- 1. The term of the Amendment shall begin on January 1, 2002, and shall terminate on December 31, 2005. The Parties acknowledge that the term of this Amendment exceeds the term of the Interconnection Agreement. The terms and conditions of this Amendment shall be incorporated into any subsequent interconnection agreement. If no such agreement is executed, this Amendment shall terminate on the date of the Interconnection Agreement with applicable termination liability as described in this Amendment.
- 2. The existing Interconnection Agreement is hereby amended to add the following, which shall be a new Attachment 1A to the Interconnection Agreement:
  - 1.0 Volume and Term
  - 1.1 Scope

This Amendment applies to the services specified in Appendix I provisioned within the states of Alabama, Florida, Louisiana, Mississippi, and Tennessee.

#### 1.2 PURPOSE

BellSouth and Telepak Networks intend for Telepak Networks to purchase the services set forth in Appendix I at a Discount Level as set forth in Section 1.3.3. The specified services shall be purchased so that Telepak Networks will comply with the revenue commitment set forth in Section 2 below.

#### 1.3 DEFINITIONS

- 1.3.1 "V&T Eligible Services" are those services listed in Appendix I.
- 1.3.2 "Annual Revenue Commitment" represents the agreed upon amount of billing to Telepak Networks by BellSouth for BellSouth's V&T Eligible Services purchased by Telepak Networks each year that represent the revenue Telepak Networks agrees to achieve for the purposes of the V&T Agreement. Telepak Networks' Annual Revenue Commitment is included in Appendix II of this Agreement.
- 1.3.3 "Discount Level" is the percentage reduction from the resale rate in addition to the applicable state-mandated resale discount applied monthly to the total recurring charges for the BellSouth services that are eligible for participation in the V&T offering and for which billing has occurred or will occur during the current billing period.
- 1.3.4 "A Contract Year" is the twelve-month period during the term of this Agreement beginning on January 1, 2002, the effective date of the Agreement, and will last for 12 months. This date shall also establish the anniversary date for this V&T agreement.

#### 2.0 ANNUAL REVENUE COMMITMENT

- 2.1 Telepak Networks agrees to an Annual Revenue Commitment in each Contract Year of the V&T Agreement as specified in Appendix II.
- 2.2 BellSouth and Telepak Networks agree that all recurring charges for V&T Eligible Services billed by BellSouth shall be applied toward Telepak Networks' Annual Revenue Commitment. Telepak Networks' progress toward meeting the Annual Revenue Commitment will be tracked by BellSouth and measured in resale billed dollars with a BellSouth bill date within the appropriate Contract Year.
- 2.3 Annual Revenue Commitment does not include services purchased by Telepak Networks from the BellSouth Federal or State Access Tariff.

- 2.4 Telepak Networks will receive credit for recurring charges that are waived due to BellSouth's failure to meet service commitments.
- 3.0 DISCOUNT LEVELS
- 3.1 BellSouth shall apply a discount that is a percentage reduction off the total recurring charges within the total billed revenue associated with the Eligible Services based on tariff rates Discount Levels shall be based on the Annual Revenue Commitment and are provided in Appendix II. The applicable Discount Level shall be selected from the Table contained in Appendix II.
- 3.2 Charges billed pursuant to Interconnection Agreements except as provided for herein, Federal or State Access Services tariffs, and billing for taxes or public imposed surcharges, including but not limited to, the surcharges for 911 or dual party relay services, will not be subject to a Discount.
- 3.3 Discounts under this Agreement will be limited to an annual maximum total billed revenue associated with the V&T Eligible Services based on tariff rates as specified in Appendix II.
- 4.0 REGULATORY CONSIDERATIONS
- 4.1 Telepak Networks recognizes and agrees that the V&T Agreement is to be applied in accordance with Appendix II to this Amendment and that all services that are included in the V&T Agreement will be purchased in accordance with the approved applicable BellSouth General Subscriber Services Tariff and Private Line Services Tariff in effect in each state. The provisions of such tariffs applicable to the services shall apply unless and except to the extent this Agreement contains express provisions specifically in conflict therewith (in which case the express provisions of this Agreement shall control to the extent permitted by applicable law.)
- 4.2 Telepak Networks acknowledges that BellSouth may be required to file and obtain approval of the V&T Agreement in certain states prior to implementation of a V&T Agreement in certain states. BellSouth agrees to begin any necessary filings within 30 days after the execution of a V&T Agreement between BellSouth and Telepak Networks.
- 5.0 COMMITMENT REVISION
- 5.1 Telepak Networks agrees that if it fails to meet its Annual Revenue
  Commitment during a given Contract Year, Bell South shall bill and Telepak
  Networks agrees to pay the difference between the Annual Revenue
  Commitment and the actual billed revenue discounted in accordance with the
  actual realized Tier Level as set forth in Appendix II. Bell South will issue
  Telepak Networks a bill for any such resulting amount which shall be payable

thirty (30) days after receipt thereof by the Customer. If Telepak Networks exceeds the Annual Revenue Commitment, BellSouth agrees to credit the difference to Telepak Networks in accordance with Appendix II.

- 6.0 PROVISION FOR DISCOUNTING ADDITIONAL AND NEW SERVICES UNDER V&T
- 6.1 For the purposes of this Agreement an Additional Service is an intraLATA service that is tariffed by BellSouth on the effective date of this Agreement and is not considered a Discount Eligible intral ATA Service. A New Service is an intraLATA service that has been tariffed by BellSouth after the effective date of the V&T Agreement. Telepak Networks may submit a request to BellSouth to obtain a discount on the Additional Service or New Service under the Agreement. If the New Service or Additional Service is added to the Discount Eligible Services listed in Appendix I, BellSouth and Telepak Networks may choose to renegotiate the Annual Revenue Commitment and Discount based upon the impact of the Additional Service or New Service.
- 7.0 ACQUISITION OF NEW BUSINESSES AND MERGER
- 7.1 In the event Telepak Networks acquires a new business or operation within the BellSouth service area during the term of this Agreement and desires to include the services under this Agreement, BellSouth shall review such request and in the event it determines the inclusion of these services is appropriate, BellSouth and Telepak Networks mutually agree to negotiate in good faith to amend this Agreement, the Annual Revenue Commitment levels in Appendix II, and the associated discounts, as appropriate to include such services in the V&T Agreement. Any revisions due to acquisition will be made during the V&T Annual True-Up at the end of the year in which the acquisition occurred, and will affect the Annual Revenue Commitment for the years following the True-Up.
- 7.2 In the event Telepak Networks merges with another entity, BellSouth, Telepak Networks, and the newly merged entity may mutually decide to, but Telepak Networks and/or the newly merged entity is under no obligation to, negotiate a new V & T Agreement. If this Agreement is renegotiated, it will not be considered a termination under Section 9 and no penalty will be assessed.
- 8.0 OTHER NEW BUSINESS OPPORTUNITIES
- 8.1 Further, in the event BellSouth offers services currently included in this Agreement or new services outside of its existing franchised territory and Telepak Networks subscribes to such services, BellSouth shall review with Telepak Networks such instances to determine the feasibility and/or criteria for including any of the subscribed services in the V&T Agreement.

#### 9.0 TERMINATION LIABILITY

- 9.1 Notwithstanding anything to the contrary in the General Terms and Conditions, Telepak Networks shall have the right to terminate amendment, prior to expiration by providing BellSouth written notice of such termination 60 days prior to the effective date of the termination.
- 9.1.1 Notwithstanding anything to the contrary in the General Terms and Conditions, BellSouth shall have the right to terminate amendment, prior to expiration by providing Telepak Networks written notice of such termination 60 days prior to the effective date of termination, when the following condition applies:
  - (1) If the Telepak Networks fails to meet the minimum Annual Revenue Commitment for the corresponding Contract Year as set forth in Tier 1 of Appendix II.
- 9.1.2 In the event Telepak Networks or BellSouth terminates the Amendment, Telepak Networks will be charged a termination charge equal to the accumulated V&T credits received during the Contract Year in which termination is effective.
- 9.2 The application of termination charges pursuant to this Section shall not affect the application of termination charges pursuant to any BellSouth tariff or any other agreement for services not covered by this V&T Agreement.

#### 10.0 TARIFF CHANGES

10.1 If during the term of this Agreement, BellSouth requests and receives regulatory approval for price reductions on tariff services ("Tariff Change") purchased by Telepak Networks and such price reductions cause Telepak Networks to be unable to meet its Annual Revenue Commitment under this Agreement, then the discounts for which Telepak Networks will be eligible under this agreement will be determined based on the revenue that Telepak Networks would have achieved at the rates applicable prior to the Tariff Change and at the volume of service actually achieved.

#### 11.0 ANNUAL TRUE-UP

11.1 Within 90 days of the end of each Contract Year, BellSouth will conduct a review of Telepak Networks' revenue to BellSouth to determine if Telepak Networks achieved or exceeded its Annual Revenue Commitment ("Annual True-Up"). During the Annual True-Up, BellSouth will calculate any adjustment in accordance with Section 5. Telepak Networks may commit to higher levels of spending and negotiate a future discount commensurate with this higher commitment level for subsequent years. During the Annual True-

Up, BellSouth may conduct any necessary audits of Telepak Networks to verify that the services included in this Agreement were used by Telepak Networks in accordance with the terms of the applicable tariffs to the extent such audit rights and procedures are set forth in the applicable tariff or the Interconnection Agreement.

Telepak Networks and BellSouth agree that any credit resulting from the Annual True-Up will be distributed to Telepak Networks as a credit on its bill for V&T Eligible Services within thirty (30) days of the Annual True-up in accordance with Section 5 and Appendix II.

Further, any debit resulting from the Annual True-up for failure to meet the Annual Revenue Commitment or Termination Liability will be billed directly to Telepak Networks and shall be payable to BellSouth within thirty (30) days of the bill date.

#### 12.0 BILLING

- 12.1 The Parties agree that the billing information currently being provided by BellSouth to Telepak Networks for the resale of General Subscriber Services Tariff (GSST) and Private Line services is acceptable for use under this Amendment in order to calculate the discount level set forth in Appendix II. In the event that any billing question or issue arises, the matter will be subject to the billing dispute provisions of the Interconnection Agreement.
- The Parties agree to place all V&T eligible services under one Q account for each State in which Telepak Networks obtains services from BellSouth and that each such account will be designated as the V&T Q Account for the relevant State. The resale recurring revenue associated with the V&T Eligible services billed under the V&T Q account will be used to calculate V&T credits each month.
- The V&T Discount Levels will be administered and applied using BellSouth's Customer Billing Relationships (CBR) system. CBR will apply the total discounts achieved based on the Annual Revenue Commitment one month in arrears. The reward will be applied to the Other Charges & Credits (OC&C) section of Telepak Networks' bill. The phrase assigned to identify the V&T credits in the OC&C section will be entitled "Rewards under Telepak Networks Resale V&T."

#### 13.0 MISCELLANEOUS

13.1 Telepak Networks will be solely responsible for the identification of Telepak Networks accounts that are V&T eligible. Telepak Networks and BellSouth agree that BellSouth will not be responsible for failure to apply a discount to a V&T eligible account if such failure results from Telepak Network's failure to properly identify such account, unless the account is identified in the manner

- directed by BellSouth. Additional V&T eligible accounts may be added only by mutual agreement of the parties.
- 13.2 This Agreement shall be construed in accordance with the laws of the State of Georgia.
- 13.3 Except as otherwise provided in this Agreement, notices required to be given pursuant to this Agreement shall be effective when received and shall be sufficient if given in writing, delivered by hand, facsimile, overnight mail delivery, or United States mail, postage prepaid, addressed to the appropriate party at the address set forth below. Either party hereto may change the name and address to whom all notices or other documents required under this Agreement must be sent at any time by giving written notice to the other party. Current addresses are:

#### **BellSouth**

Attn: Resale Product Manager 675 W. Peachtree St., NE Mail Stop 34A51 Atlanta, GA 30375

#### Telepak Networks

Attn: Operations Manager 125 South Congress Street Suite 1100 Jackson, MS 39201-3304

- 13.4 All of the other provisions of the Interconnection Agreement shall remain in full force and effect.
- 13.5 Either or both of the Parties is authorized to submit this Amendment to the appropriate Commission or other regulatory body having jurisdiction over the subject matter of this Amendment, for approval subject to Section 252(e) of the federal Tielecommunications Act of 1996

IN WITNESS WHEREOF, the Parties hereto have caused this Amendment to be executed by their respective duly authorized representatives on the date indicated below.

| Telepak Networks, Inc. | BellSouth Telecommunications, Inc. |  |  |  |  |
|------------------------|------------------------------------|--|--|--|--|
| Signature on File      | Signature on File                  |  |  |  |  |
| Signature              | Signature                          |  |  |  |  |
| Gregg Logan            | Jerry D. Hendrix                   |  |  |  |  |
| Printed Name           | Printed Name                       |  |  |  |  |
| Vice President         | Assistant Vice President           |  |  |  |  |
| Title                  | Title                              |  |  |  |  |
| June 7, 2002           | May 31, 2002                       |  |  |  |  |
| Date                   | Date                               |  |  |  |  |

## Appendix I V&T Eligible Services

This Agreement covers GSST and Private Line network transport services and other regulated business services that Telepak Networks may order pursuant to the applicable BellSouth tariff.

These services are:

1. Business Services in A.3:
Single-line Business Service as defined in A3.7.2
Multi-line Service as defined in A3.7.4
Business Plus Service® as defined in A3.43

Complete Choice for Business Package as defined in A3.45

2. Services in A40.1:

Customer Connection to Frame Relay Service
Back-up Capability

Frame Relay Service Feature Charges

3. Services in A 42: ISDN Business Service as defined in A42.1 ISDN Residential Service as defined in A42.2 Primary Rate ISDN as defined in A42.3

4. Special Assembly SONET Rings

5. Private Line Services in B7:

MegaLink®

MegaLink® Channel Service

LightGate<sup>®</sup>

SMARTRing® Services

SyncroNet® Service

SMARTPath® Service

MegaLink® Plus Service

MegaLlnk® Light Service

If BellSouth changes the name of a particular service listed above, the newly-named service will continue to be offered under this Agreement. However, if BellSouth makes substantive changes in the service offerings listed above or offers a similar product not included in the list above, the Parties will negotiate in good faith an amendment to this V&T Agreement upon request of a Party.

## Appendix II Annual Revenue Commitment

#### 4 Year Agreement

#### Resale Revenue Achieved

|          |             |             |             | 20.00        |              | - F945       |              |              |
|----------|-------------|-------------|-------------|--------------|--------------|--------------|--------------|--------------|
| 1        | \$4,554,000 | \$5,692,500 | \$7,400,250 | \$9,620,325  | \$12,506,423 | \$16,258,349 | \$21,135,854 | \$41,269,217 |
| 2        | \$5,009,400 | \$6,261,750 | \$8,140,275 | \$10,582,358 | \$13,757,065 | \$17,884,184 | \$23,249,439 | \$45,396,139 |
| 3        | \$5,510,340 | \$6,887,925 | \$8,954,303 | \$11,640,593 | \$15,132,771 | \$19,672,603 | \$25,574,383 |              |
| 4        | \$6,061,374 | \$7,576,718 | \$9,849,733 | \$12,804,653 | \$16,646,048 | \$21,639,863 | \$28,131,822 |              |
| Discount | 6.50%       | 9.0%        | 10.5%       | 13.0%        | 15.5%        | 18.0%        | 19.50%       |              |

The Minimum Annual Revenue Commitment for each year is listed in Tier 1. In the first vear of the agreement the Discount level received each month by Telepak Networks will be reflected in the Tier which Telepak Networks selects. At the Annual True-Up, the actual tier achieved by Telepak Networks will be determined and any adjustment to the correct Discount received for that Contract Year will be made. Any additional Discounts will be distributed to Telepak Networks in the form of a credit on its bill. Any reduction in the actual Discount will be billed by BellSouth to Telepak Networks. At each Annual True-Up, Telepak Networks will select the Tier to be used for billing in the following Contract Year. but the Tier selected may not be below the Tier actually achieved in the prior Contract Year. BellSouth will continue to verify the accuracy of the discount each year at the Annual True-Up throughout the life of the Agreement. The maximum Discount Level provided for in this agreement is 19.50%. No higher Discount Level is available in the event that Telepak Networks exceeds Tier 7 in any Contract Year The maximum revenue eligible for discounts under this Agreement in each contract term year is shown in the Table above. Further, the annual revenues from the Business Services identified in enumerated Item 1 of Appendix 1 can be used to satisfy no more than 10% of the Annual Revenue Commitment in a Contract Year.

### BEFORE THE PUBLIC SERVICE COMMISSION OF THE STATE OF MISSISSIPPI

RE: TELEPAK NETWORKS, INC.,

PETITION FOR ARBITRATION OF AN INTERCONNECTION DISPUTE UNDER AN EXISTING INTERCONNECTION AGREEMENT WITH BELLSOUTH TELECOMMUNICATIONS, INC.

**DOCKET NO. 03-AD-0021** 

#### **FINAL ORDER**

THIS CAUSE came on for hearing on May 19, 2003 before the Public Service Commission of the State of Mississippi ("Commission") on Telepak Networks, Inc.'s ("Telepak Networks") Petition for Arbitration of an Interconnection Dispute Under an Existing Interconnection Agreement with BellSouth Telecommunications, Inc. ("Petition"). The Commission accepted the Petition and treated it as a Formal Complaint against BellSouth Telecommunications, Inc. ("BellSouth") by Telepak Networks for procedural purposes. Due and proper notice of the filing of the Petition and the notice of the time and place of hearing was given in the manner required by law, including publication of notice to the public in the Clarion-Ledger, a newspaper published at the seat of government at Jackson, Hinds County, Mississippi, more than twenty (20) days prior to this date, with proof of publication lawfully filed with this Commission.

The Commission, acting on the above-referenced Petition, having entered its Agreed Scheduling Order and having received and considered the arguments of the parties to the dispute, Telepak Networks and BellSouth ("BellSouth") accordingly finds as follows:

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- 1. Telepak Networks is a Mississippi corporation authorized to do business in the State of Mississippi and is a public utility as defined by Miss. Code Ann. '77-3-3(d)(iii)(1998 Supp.). Telepak Networks furnishes telecommunication services as a Competitive Local Exchange Carrier ("CLEC") within the State of Mississippi pursuant to a certificate of public convenience and necessity heretofore issued to Telepak Networks by this Commission in Docket No. 99-UA-0621. Telepak Networks' address is Main Street, Meadville, Mississippi 39653. Telepak Networks also maintains offices at Suite 1830, 125 South Congress Street, Jackson, Mississippi 39201.
- 2. BellSouth is a Georgia corporation authorized to do business in the State of Mississippi and is a public utility as defined by Miss. Code Ann. '77-3-3(d)(iii)(1998 Supp.). BellSouth furnishes telecommunication services within the State of Mississippi as an Incumbent Local Exchange Carrier ("ILEC"). BellSouth's address is 675 West Peachtree Street, Suite 4300, Atlanta, Georgia 30375. BellSouth's General Counsel in Mississippi is Thomas B. Alexander, Esq., whose address is 790 Landmark Center, 175 has been been addressed to the content of the Counsel of
- 3. The Commission has jurisdiction over the parties and the subject matter of the Petition.
- Agreement, dated March 16, 2001, which has been approved by an Order issued in Docket No. 01-AD-0351, a copy of which is on file with the Commission (the "Interconnection Agreement"). The Interconnection Agreement provides for Telepak Networks to resell certain services offered by BellSouth. Pursuant to Attachment 1 of the Interconnection Agreement and this Commission's Order in Docket No. 96-AD-0559,

ARTHUR HOLDINGS OF

Burney Co

BellSouth must make services available to Telepak Networks for resale in Mississippi at a 15.75% discount off BellSouth's tariff rates.

- The Interconnection Agreement has been amended several times. Of relevance here, Telepak Networks and BellSouth amended the Interconnection Agreement to provide for additional discounts for certain resold services under a volume and term discount arrangement. The amendment ("V&T Agreement") was approved by the Commission on October 8, 2002 by an Order issued in Docket No. 01-AD-0351, and a copy of the V&T Agreement has been entered into the record of this cause. However, the effective date of the discounts available under the V&T Agreement was January 1, 1965 of the Section 1965
- 6. The V&T Agreement provides that in consideration of Telepak Networks' commitment, on annual basis, to purchase a minimum amount of services, BellSouth will apply a discount as provided in Appendix 2 to the V&T Agreement. The size of the additional discount ("Discount Level") agreed to by BellSouth is determined by reference to the chart attached as Appendix 2 to the V&T Agreement. For Year 1, 2002, and Year 2, 2003, Telepak Networks committed to the minimum annual revenue target for Tier 3 and is entitled to a Discount Level of 105% in addition to the otherwise applicable 15.75% discount off tariff rates.

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7. Telepak Networks and BellSouth disagree as to the method of calculation of the actual dollar value of the discount under the V&T Agreement. Telepak Networks contends that the Discount Level applies to tariff rates. Under the method of calculation utilized by Telepak Networks, the discount is calculated by adding the 15 75% resale discount to the 10.5% Discount Level for a total discount of 26.25% off tariff rates.

- 8. BellSouth contends that the Discount Level in the V&T Agreement does not apply to tariff rates, but rather to tariff rates less the 15.75% resale discount. Under the method of calculation used by BellSouth, therefore, the total discount applied to charges for services purchased by Telepak Networks under the V&T Agreement is less than the total 26.25% discount applicable under the method used by Telepak Networks.
- 9. It is undisputed by BellSouth that if Telepak Networks' method of calculating the total discount is correct, then BellSouth has overcharged Telepak Networks for services purchased by Telepak Networks under the V&T Agreement from January 1, 2002 through April 28, 2003 by the total amount of \$196,835.00.
- the discount; however, the parties disagree as to the meaning of these provisions. Section 3.1 states in pertinent part: "BellSouth shall apply a discount that is a percentage reduction off the total recurring charges within the total billed revenue associated with the Eligible Services based on tariff rates. Discount Levels shall be based on the Annual Revenue Commitment and are provided in Appendix II. The applicable Discount Level shall be selected from the Table contained in Appendix II." In addition to the table setting forth the applicable Discount Level based upon revenue commitments in Appendix II to the V&T Agreement, Section 1.3.3 of the V&T Agreement defines the term "Discount Level" as "the percentage reduction from the resale rate in addition to the applicable state-mandated resale discount applied monthly to the total recurring charges for the BellSouth services that are eligible for participation in the V&T offering and for which billing has occurred or will occur during the current billing period."

- appropriate to look beyond the four corners of the V&T Agreement to interpret the meaning of Sections 3.1 and 1.3.3 quoted above. If the Commission finds Sections 3.1 and 1.3.3 to be unambiguous, then the Commission may not consider parol or extrinsic evidence. The Commission, after having heard the arguments of counsel for both parties on the subject of whether it should admit parol evidence to assist it in interpreting Sections 3.1 and 1.3.3 of the V&T Agreement, and after reviewing Sections 3.1 and 1.3.3 of the V&T Agreement, finds Sections 3.1 and 1.3.3 to be unambiguous. Accordingly, the Commission has not admitted or considered parol or extrinsic evidence to aid it in interpreting Sections 3.1 and 1.3.3 of the V&T Agreement.
- Sections 3.1 and 1.3.3 of the V&T Agreement in a manner that makes them harmonious.<sup>3</sup> Section 3.1 provides that BellSouth shall apply the Discount Level to tariff rates. Section 1.3.3 provides that the Discount Level shall be "in addition to the applicable statemandated resale discount. ..." When read together in a harmonious manner, Sections 3.1

Section 33 of the Interconnection provides in pertinent part: "This Agreement and its Attachments, incorporated herein by reference, sets forth the entire understanding and supersedes prior Agreements between the Parties relating to the subject matter contained herein and merges all prior discussions between them." Section 13.4 of the V&T Agreement provides that "[a]ll of the other provisions of the Interconnection Agreement shall remain in full force and effect." Thus the V&T Agreement is intended as a full and final expression of the parties' intent regarding volume and term discounts.

<sup>&</sup>lt;sup>2</sup> See Turner v Terry, 799 So. 2d 25, 32 (Miss. 2001) ("Where the contract is not ambiguous, the intention of the contracting parties should be gleaned solely from the wording of the contract.") BellSouth argues that Georgia law should govern this dispute, because of clauses in the V&T Agreement (Section 13.2) and in the Interconnection Agreement (Section 20) both of which provide that the respective agreements will be construed in accordance with the laws of Georgia. The Commission need not decide whether such a clause is enforceable in regulatory proceedings concerning two Mississippi public utilities before this Commission, however, because BellSouth has conceded that Georgia law also requires that the intention of the contracting parties be gleaned solely from the wording of the contract in the absence of any ambiguity. See Georgia Code Annotated Section 13-2-2(1) ("Parol evidence is inadmissible to add to, take from, or vary a written contract...")

<sup>&</sup>lt;sup>3</sup> See Switzer v. Switzer, 460 So 2d 843, 846 (Miss. 1984), Prudential Insurance Co. v Estate of Russell, 274 So 2d 113, 116 (Miss. 1973); see also supra, n. 3 and Georgia Code Annotated Section 13-2-2 (4) ("The construction which will uphold a contract in whole and in every part is to be preferred, and the whole contract should be looked to in arriving at the construction of any part; ...")

- and 1.3.3 plainly state that the Discount Level shall be applied to tariff rates and that such discount is in addition to the state mandated resale discount of 15.75%.
- 13. Therefore, Telepak Networks' method of calculating the discount is consistent with Sections 3.1 and 1.3.3 of the V&T Agreement. BellSouth's method of calculating the total discount is inconsistent with Sections 3.1 and 1.3.3 of the V&T Agreement, because it ignores the language of 3.1, which expressly provides that the discount is based upon tariff rates.
- 14. Because of its incorrect interpretation of the V&T Agreement, BellSouth has overcharged Telepak Networks for services purchased by Telepak Networks in Mississippi under the V&T Agreement from January 1, 2002 through April 28, 2003 by the total amount of \$196,835.00, plus additional amounts overcharged by BellSouth since April 28, 2003.
- offered by BellSouth in Mississippi during the fourth quarter of 2002. Under the MegaLink promotion, BellSouth Small Business Customers who sign a 24 or 36-month MegaLink Service and/or MegaLink Channel Service contract during the applicable period will receive a waiver of all nonrecurring charges. Telepak contends that it was eligible to resell this promotion, and is therefore entitled to \$60,830.02 for installations of MegaLink services that it resold in Mississippi during the fourth quarter of 2002. BellSouth contends that the MegaLink special promotion was only available for services purchased through the standard tariffs, and not to customers with special pricing arrangements such as contract service arrangements ("CSAs") and volume and term agreements ("V&T Agreements").

states that "promotions will be made available on a completely non-discriminatory basis to all subscribers meeting the eligibility criteria for each promotion. . . ." Telepak is charged with knowledge of the tariff. The MegaLink promotion was available to CLECs to resell, subject to the eligibility criteria. CLECs with V&T Agreements were not eligible for the MegaLink promotion. Therefore, Telepak Networks was not entitled to resell the promotion, and BellSouth has not overcharged them for installation of MegaLink services resold by Telepak in Mississippi during the fourth quarter of 2002.

#### ACCORDINGLY, IT IS HEREBY ORDERED AND ADJUDGED:

- 1) The Discount Level referred to in the V&T Agreement shall be applied to tariff rates consistent with the manner argued by Telepak Networks for the remainder of the Term of the V&T Agreement;
- 2) Telepak Networks was not eligible to resell the MegaLink promotion during the fourth quarter of 2002;
- BellSouth shall immediately refund Telepak Networks the amount of \$196,835.00 for services purchased by Telepak Networks in Mississippi under the V&T Agreement from January 1, 2002 through April 28, 2003, plus additional amounts overcharged by BellSouth since April 28, 2003;
- 6) BellSouth shall pay Telepak Networks interest on the amount of the refunds ordered hereunder at a rate of 8%, accrued from the date of Telepak Networks' filing of its Petition in this matter;

IT IS FURTHER ORDERED that a copy of this Final Order be served on all parties in this case; and

Chairman Callahan votes (Vice Chairman Robinson Vice Chairman Rob



## UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF MISSISSIPPI JACKSON DIVISION

BELLSOUTH TELECOMMUNICATIONS, INC.

APPELLANT

VS.

CIVIL ACTION NO. 3:04CV245LN

TELEPAK NETWORKS, INC., MISSISSIPPI
PUBLIC SERVICE COMMISSION, NIELSON COCHRAN,
BO ROBINSON, AND MICHAEL CALLAHAN

APPELLEES

#### MEMORANDUM OPINION AND ORDER

This cause is before the court on appeal from a final decision of the Mississippi Public Service Commission (Commission). The case arises out of a dispute between Bellsouth Telecommunications, Inc. (Bellsouth) and Telepak Networks, Inc. (Telepak) concerning the calculation of the amount of discount Telepak is entitled to receive under the terms of the Volume and Term Agreement (V&T Agreement) negotiated by the parties. The Commission, in its January 8, 2004 order, adopted the interpretation advanced by Telepak regarding the calculation. Bellsouth timely appealed.

Pursuant to the Telecommunications Act of 1996, Bellsouth, as an incumbent local exchange carrier, is required to sell its telecommunications services to competing local exchange carriers, such as Telepak, at wholesale prices. Pursuant to the Interconnection Agreement originally negotiated between Bellsouth and Telepak, the wholesale price is calculated by applying a 15.75% resale discount to Bellsouth's retail price, or "tariff"

rate." Subsequently, Bellsouth and Telepak amended the Interconnection Agreement to include the disputed V&T Agreement. Under the V&T Agreement, in addition to the 15.75% resale discount, Telepak is entitled to a further discount depending on the volume of telecommunications services Telepak commits to purchase from Bellsouth. The parties agree that the percentage discount for the relevant time period is 10.5%; however, they disagree as to how that percentage discount should be applied.

Telepak contends that the 10.5% V&T Agreement discount should be added to the 15.75% resale discount, for a total discount of 26.25% off Bellsouth's tariff rate. Bellsouth, on the other hand, contends that the discounts apply separately, so that the 15.75% resale discount is first applied to Bellsouth's tariff rate, to reach what it refers to as the "resale rate," following which the 10.5% discount is applied to the resale rate.<sup>2</sup>

Once the dispute regarding the calculation of the discount arose, Telepak filed a petition with the Commission, which the Commission construed as a formal complaint against Bellsouth, to

This resale discount is not unique to Telepak; any reseller who enters into a reseller, or interconnection, agreement with Bellsouth receives this 15.75% discount on Bellsouth's tariff rates.

In its brief, Bellsouth offered an illustration of the effect of the competing interpretations, using a "typical" monthly bill of \$750,000. Under Telepak's interpretation, Telepak would be able to purchase these services for \$553,125 (a discount of \$196,875), while under Bellsouth's interpretation, Telepak would be able to purchase these services for \$565,529 (a discount of \$184,471), for a difference of \$12,404.

which Bellsouth replied. On May 15 and May 19, 2003, the Commission heard oral arguments from the parties, and on January 7, 2004, issued an order finding that Bellsouth had incorrectly interpreted the V&T Agreement and instructing Bellsouth to refund Telepak the overpaid amounts plus interest.

Bellsouth filed this appeal, arguing that the Commission erred in imposing a cumulative 26.25% discount rate under the V&T Agreement and, in doing so, forced Bellsouth to provide an unreasonably high discount in violation of the V&T Agreement and in violation of the Telecommunications Act of 1996.

In its appeal, Bellsouth first asserts that the court should apply a de novo standard of review in considering whether the V&T Agreement, as interpreted by the Commission, meets the requirements of the 1996 Act. See Southwestern Bell Tel. Co. v. Public Utility Comm'n of Tex., 208 F.3d 475, 482 (5th Cir. 2000) (concluding that a district court should consider de novo whether an agreement is in compliance with the 1996 Act and review all other issues decided by a state commission under the more deferential "arbitrary and capricious" standard). For its part, Telepak argues that the court should conduct a de novo review only if it is called upon to determine whether the V&T Agreement complies with sections 251 and 252 of the 1966 Act, and because Bellsouth made no assertion before the Commission that the V&T Agreement failed to comply with either section, such inquiry is inappropriate. In response, Bellsouth states that it "does not

question whether any term of the Agreement violates the 1996 Act," but instead maintains that the Commission's <u>interpretation</u> of the V&T Agreement violates the resale provisions of the 1996 Act, a fact which it could not have known until after the order was issued, and therefore, it argues, the court should review de novo the Commission's <u>interpretation</u> of the agreement.

Bellsouth is correct that de novo review is in order where the question is whether the agreement, as interpreted by the Commission, violates the 1996 Act. See Southwestern Bell Tel.

Co., 208 F.3d at 482.3 Here, however, Bellsouth has failed to demonstrate that the Commission's interpretation of the agreement arguably violates the 1996 Act. In this regard, Bellsouth argues that the Commission's interpretation directly violates the resale provisions of the 1996 Act, and in particular, Section 252(d)(3) of the Act, which requires that the public service commission's determination of the "wholesale rates" be made on the basis of retail rates charged to subscribers "excluding the portion thereof attributable to any marketing, billing, and other costs that will be avoided by the local exchange carrier." However, the fact is, there is no contention that the Commission established the 15.75% discount in a manner other than provided by this provision; and

See also Coserv Ltd. Liability Corp. v. Southwestern Bell Telephone Co., 350 F.3d 482, 486 (5<sup>th</sup> Cir. 2003) ("A district court reviews the compliance of an interconnection agreement with federal law and related matters of statutory interpretation de novo.").

the fact that the Commission's interpretation allows for taking an additional 10.25% off Bellsouth's tariff rate, as agreed by the parties, does not detract from this conclusion.

Bellsouth appears to claim additionally that the Commission's interpretation of the agreement violates the Act by imposing "a harsh economic impact on Bellsouth," and "impermissibly forc[ing] BellSouth to provide an unreasonably high discount rate in direct contravention of the relevant terms of the V&T Agreement."

However, Bellsouth does not suggest that the effective total discount rate of 24.60% to which it admits it agreed is impermissibly harsh, yet it would have the court conclude that a discount of an additional 1.65% crosses the line between what is allowable and what is not. Such reasoning is unpersuasive.

As to the Commission's legal conclusions in interpreting the agreement itself under principles of state contract law, contrary to Bellsouth's insistence, an "arbitrary and capricious" standard is clearly applicable. In Southwestern Bell Telephone Co. v.

Public Utility Commission of Texas, 208 F.3d 475, 482 (5th Cir. 2000), the court made it clear that in this circuit, the question whether agreements comply with sections 251 and 252 of the 1996 Act are considered de novo, but "all other issues" are reviewed under an arbitrary-and-capricious standard. See id. ("We shall therefore review de novo whether the interconnection agreements as interpreted by the PUC meet the requirements of the Act, but our review of the PUC's state law determinations will be under the

more deferential arbitrary-and-capricious standard."). As such, the court concludes that the arbitrary and capricious standard is the appropriate standard of review with respect to the Commission's conclusion that the V&T Agreement provided for Telepak to receive a 26.25% discount off Bellsouth's tariff rates.

Under the arbitrary and capricious standard, "a reviewing court may not set aside an agency rule that is rational, based on consideration of the relevant factors and within the scope of the authority delegated to the agency by the statute." Motor Vehicle Mfrs. Ass'n of U.S., Inc. v. State Farm Mut. Auto. Ins. Co., 463 U.S. 29, 44, 103 S. Ct. 2856, 2867 (1983).

The scope of review under the "arbitrary and capricious" standard is narrow and a court is not to substitute its judgment for that of the agency. Nevertheless, the agency must examine the relevant data and articulate a satisfactory explanation for its action including a "rational connection between the facts found and the choice made." Burlington Truck Line's v. United States, 371 U.S. 156, 168, 83 S. Ct. 239, 245-246, 9 L. Ed. 2d 207 (1962). In reviewing that explanation, [the court] must "consider whether the decision was based on a consideration of the relevant factors and whether there has been a clear error of judgment." Bowman Transp. Inc. v. Arkansas-Best Freight System, supra, 419 U.S. at 285, 95 S. Ct. at 442; Citizens to Preserve Overton Park <u>v. Volpe, supra, 401 U.S. at 416, 91 S. Ct. at 823.</u> Normally, an agency rule would be arbitrary and capricious if the agency has . . . entirely failed to consider an important aspect of the problem, offered an explanation for its decision that runs counter to the evidence before the agency, or is so implausible that it could not be ascribed to a difference in view or the product of agency expertise.

Id.

With respect to the Commission's finding, Bellsouth takes issue with the Commission's order, arguing it only addressed

§ 1.3.3 of the V&T Agreement and paraphrased § 3.1, and contends that the Commission overlooked other key provisions in the agreement which were relevant to determining how to calculate the discount. Section 3.1, which is found in a portion of the agreement titled "Discount Levels," states,

Bellsouth shall apply a discount that is a percentage reduction off the total recurring charges within the total billed revenue associated with the Eligible Services based on tariff rates. Discount Levels shall be based on the Annual Revenue Commitment and are provided in Appendix II. The applicable Discount Level shall be selected from the Table comtained in Appendix II.

Section 1.3.3, which is found in the "Definitions" section of the agreement, states,

"Discount Level" is the percentage reduction from the resale rate in addition to the applicable state-mandated resale discount applied monthly to the total recurring charges for the Bellsouth services that are eligible for participation in the V&T offering and for which billing has occurred or will occur during the current billing period.

In its order, the Commission reasoned that § 3.1 provided that Bellsouth shall apply the discount level to tariff rates and § 1.3.3 further provided that the discount level shall be "in addition to the applicable state-mandated resale discount" and concluded that "[w]hen read together in a harmonious manner [these sections] plainly state that the Discount Level shall be applied to tariff rates and that such discount is in addition to the state mandated resale discount of 15.75%."

Bellsouth insists that the Commission "ignored the V&T Agreement's definition of 'Discount Level' as 'the percentage

reduction from the resale rate." (emphasis by Bellsouth).

However, Bellsouth made this argument to the Commission on May 19,

2003, and apparently the Commission rejected this argument,

adopting instead Telepak's counter-argument that the Commission

cannot focus on that single phrase, but must look at the agreement

as a whole. In addition, Bellsouth contends that the Commission

ignored or failed to "give meaning" to \$ 3.1 and Appendix II and

"overlooked" the fact that the Annual Revenue Commitment is

measured in resale billed dollars, rather than the tariff rate.

Based on the court's review of the agreement and the Commission's

order, it appears the Commission did consider \$ 3.1 in reaching

its conclusion, despite Bellsouth's claim that it failed to "give meaning" to the provision.

As for Appendix II, Telepak argues, and the court agrees, that this provision merely sets forth a table which shows how the discount level percentage is to be determined. Based on the resale revenue commitment for the relevant time period, Telepak can receive a discount level between 6.5% and 19.50%, but this portion of the agreement does not articulate how the discount is to be applied or calculated. Appendix II also contains a "maximum discount level" of 19.50%, and Bellsouth argues that the Commission's interpretation renders this limitation "meaningless." However, the court is not inclined to agree. Whether the discount level is applied to resale rates, under Bellsouth's interpretation, or to tariff rates, under the Commission's

interpretation, the discount level itself, here 10.50%, is still limited by the 19.50% ceiling under the agreement.

Finally, Bellsouth argues that because the "Annual Revenue Commitment," which is the dollar figure used to determine the discount level pursuant to the table in Appendix II, is measured in "resale billed dollars," this further shows that the parties intended to apply the discount level to the resale rate, rather than the tariff rate. In response, Telepak contends that this provision does no more than clarify what value the parties should use to select the appropriate discount level percentage under the table in Appendix II. In other words, this section of the agreement provides that Telepak's revenue commitment figure is based on the volume of services purchased at the discounted resale rate, rather than at the tariff rate, which would be higher, and would thus entitle Telepak to a higher discount level. Again, in the court's opinion, this provision addresses the selection of the discount level percentage, rather than how the discount level is to be applied or calculated, which is clearly the issue in dispute.

In conclusion, the court has thoroughly reviewed the record on appeal, including the transcript of the May 19, 2003 hearing before the Commission, in addition to the V&T Agreement at issue, and the court, mindful of the narrow scope of judicial review, cannot conclude that the Commission's conclusion was arbitrary and capricious.

Case 3 04-cv-00245-TSL-AGN Document 25 Filed 07/12/2005 Page 10 of 10

Based on the foregoing, the order of the Mississippi Public Service Commission in this matter is affirmed.

SO ORDERED this the 12th day of July, 2005.

/s/ Tom S. Lee
UNITED STATES DISTRICT JUDGE